

with the market's loss of 36.1%, outperforming it by 19.9%.

Loomis was launched as an independent quoted company in December and has made its mark already. In the last three months its share price increased 24% from SEK 52 to SEK 64.5, increasing its market capitalisation to SEK 4.73 billion. In the last month Loomis fell 2.6% and underperformed its market in Sweden by 4.8%, but given its strengthening value since its launch, this is hardly significant.

Garda gained 17% in the last three months to C\$1.19, improving its market value to C\$37.5m as it attempts to recover much lost ground. In the market turbulence of the last month it lost 10.5% of its value, 2.2% worse than its market, which is minor in comparison with its 91.7% loss in value over the last year, 51.8% worse than its market (-39.9%).

#### Mixed Bag for ATMs

There is no doubt about the star performer here – Wincor Nixdorf, showing three positives in our chart, gaining in all three categories. In the last three months its share price gained 8.6% to €32.68, increasing its market

value to €1.05 billion and its PE to 8.1. In the last month it lost only 11.5% compared with its market's loss of 15.8%, outperforming it by 4.3%. In the year it outperformed it by 11.6%, losing only 29.9% of its value compared with its market's 41.5% fall.

NCR has been falling steadily for more than a year and has shown only an occasional sign of recovery. In the last three months its share price dropped dramatically to \$7.46, a 45.3% fall reducing its market value to \$1.18 billion and its PE ratio to an unexciting 5.4. In the last month it lost 28.3% of its value compared with a market fall of 12.7%, underperforming it by 15.6%, by far the worst performance of all the companies we review.

In the year NCR is the second worst performer, losing 66.6% of its value against its market's 43% fall, being beaten to the wooden spoon only by Garda, which has had special difficulties.

Diebold lost 21.9% of its value in the last three months as its share price fell to \$21.63 and its market value to \$1.43 billion. Its PE at 14.2 reflects market expectations on the back of

good results last year. In the last month and last year it has virtually matched its market, losing 13.9% and 41.7% of its value compared with its market's fall of 12.7% and 43% respectively.

#### Outperforming Markets

Despite the massive turmoil in the markets in the last month resulting in billions being wiped off values, four of our nine companies outperformed their markets – both of those in currency production (DLR and Fortress), with one of the three in each of the other two categories – G4S in CIT and Wincor Nixdorf in ATMs.

Over the year as a whole the picture is even more positive with only two companies, Garda and NCR, failing to outperform their markets (albeit by considerable margins – 51.8% and 29.9% respectively). Of the others, four showed gains greater than 9% – Brinks (+9%), Wincor (+11.6%), DLR (+12%) and G4S (+19.9%).

Given the buoyancy of our industry maybe we should expect even better results going forward, but this is by no means a poor showing!

## Seminar Brings 21st Century Technology to UK Note Processing

A seminar bringing together some of the key players in the UK note processing industry was held recently in London. The event, co-sponsored by Non Linear Concepts from Dallas, Intelligent Currency Solutions and 360 Cash, was aimed at providing a forum for the companies to present their solutions and also to give a platform for delegates to discuss the latest innovations in the industry.

The event was attended by representatives of the major note processing organisations and banks in the country and included discussions on new and upcoming technological advances.

Non Linear Concepts, which develops high speed note sorting systems, is a relative newcomer to the industry. CEO David Thomas commented 'as a new entrant into the market, events like this

are an essential part of ensuring that we take full cognisance of the views of our potential customers and that those views are reflected in our product development plans'.

Intelligent Currency Solutions is also a relatively recent entrant, established last year to provide benchmarking solutions that allow banknote processors to monitor the quality of their currency in their operations across all equipment types and locations. CEO Francisco Lopez identified the opportunity to bring together competitors and partners in one room to review the challenges to the industry as a major advantage.

For Geoff Young of 360Cash, which provides equipment and technical services and support to the cash services industry, the exchange of views and feedback

from the industry is an essential aspect of maintaining a close link with market trends and requirements.

According to all three, the industry is labouring under the limitations of ageing technology and the absence of the type of best practise principles that have yielded significant benefits in comparable industries and operations. Hence the principal objective of the seminar, to review new technologies, IT and operations processes and the benefits that the implementation of these can bring.

It is anticipated that this initial event will be repeated on a regular basis with future events focusing on specific issues and potential solutions.